WHY BUY?

First-time buyers look for different things in a property than repeat buyers do. See what Californians list as the single most important reason for buying a home — from the first-time and move-up perspectives.



Better location

First-time buyers

9%

Repeat buyers

19%

Tired of renting

First-time buyers

55%

Repeat buyers

9%

Larger home

First-time buyers

10%

Repeat buyers

2370

Change in family status

First-time buyers

7%

Repeat buyers

4%



PROPERTIES