## TIME TO SELL?

## 58% OF OWNERS

believe it's a sellers' market.

## HERE ARE THE TOP REASONS SELLERS WANT TO SELL NOW:



40%

want a larger or nicer home

24%

are relocating to a new city

21"

want to pull out equity

20%

want a smaller or less expensive home 19%

nave had a change in family status 15%

want to move to a better school district

## BUT SELLING IS NOT WITHOUT CHALLENGES. THESE ARE THE TOP CONCERNS OWNERS HAVE ABOUT SELLING:

30%

might not find another home they want

25%

might not find another home they can afford

26%

are nervous prices might fall before selling

23%

are worried that general economic conditions might discourage buyers

19%

are anxious the appraisal might come in low

Source: Redfin Research Center



