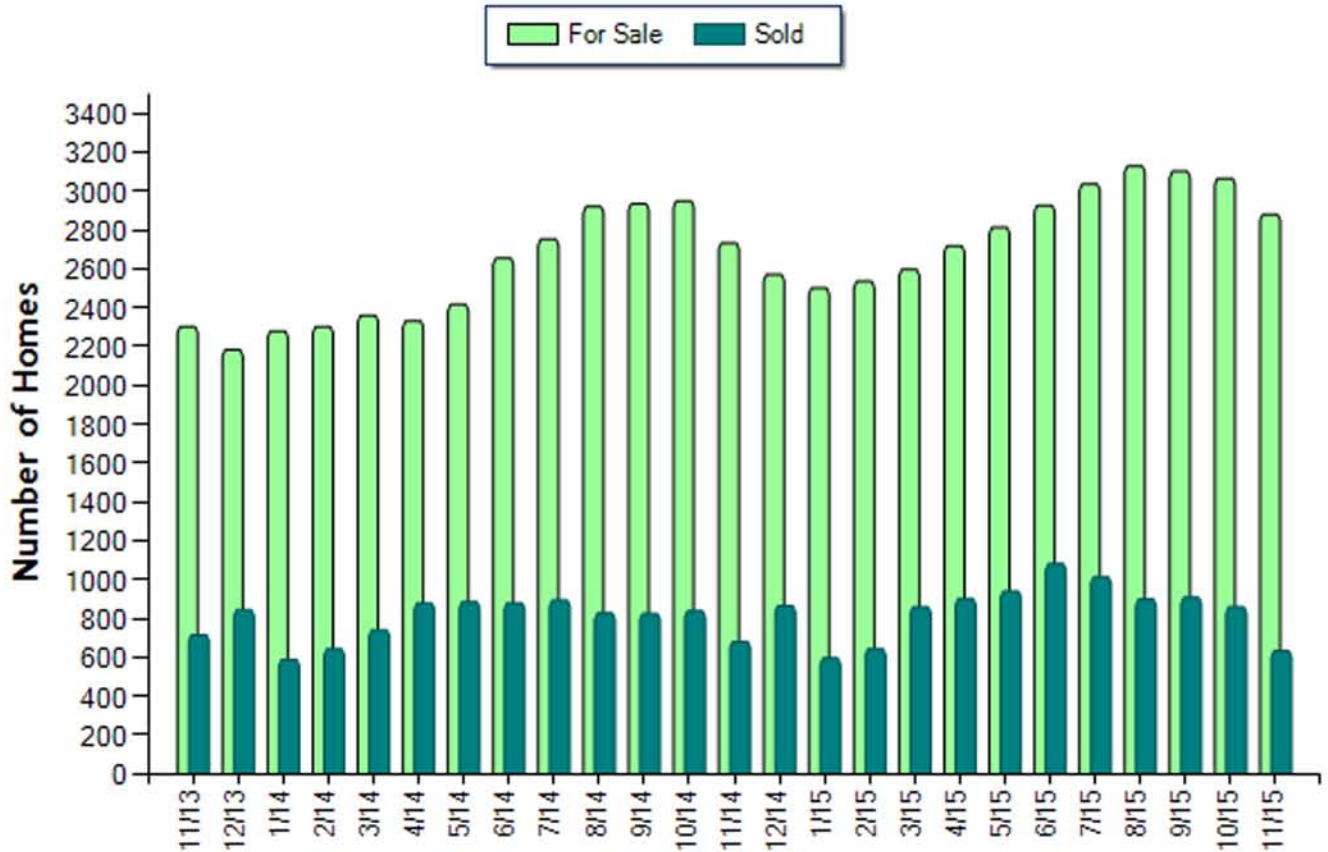




Number of Homes For Sale vs. Sold (Last 2 years)

	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Nov. 15	Oct. 15	% Change	Nov. 15	Nov. 14	% Change	Sep. 15 to Nov. 15	Sep. 14 to Nov. 14	% Change	Nov. 15	Nov. 13	% Change	Dec. 14 to Nov. 15	Dec. 13 to Nov. 14	% Change
For Sale	2880	3066	-6.1% ▼	2880	2733	5.4% ▲	9047	8617	5% ▲	2880	2302	25.1% ▲	33873	30821	9.9% ▲
Sold	633	860	-26.4% ▼	633	682	-7.2% ▼	2401	2346	2.3% ▲	633	716	-11.6% ▼	10206	9532	7.1% ▲

Date	11/13	12/13	1/14	2/14	3/14	4/14	5/14	6/14	7/14	8/14	9/14	10/14	11/14	12/14	1/15	2/15	3/15	4/15	5/15	6/15	7/15	8/15	9/15	10/15	11/15
For Sale	2302	2183	2280	2302	2361	2332	2417	2655	2753	2921	2935	2949	2733	2571	2501	2535	2596	2718	2813	2926	3037	3129	3101	3066	2880
New Listing	912	629	1114	1055	1210	1122	1215	1220	1219	1228	1165	1151	818	834	1193	1127	1417	1460	1375	1430	1458	1315	1197	1229	997
Sold	716	844	589	643	742	879	886	881	895	827	825	839	682	866	596	644	861	902	942	1081	1014	899	908	860	633
Pended	711	578	712	803	959	908	861	845	872	815	822	829	703	658	803	918	1064	1026	1026	1029	974	943	910	947	931
Months of Inventory (Closed Sales)	3.2	2.6	3.9	3.6	3.2	2.7	2.7	3	3.1	3.5	3.6	3.5	4	3	4.2	3.9	3	3	3	2.7	3	3.5	3.4	3.6	4.5
Months of Inventory (Pended Sales)	3.2	3.8	3.2	2.9	2.5	2.6	2.8	3.1	3.2	3.6	3.6	3.6	3.9	3.9	3.1	2.8	2.4	2.6	2.7	2.8	3.1	3.3	3.4	3.2	3.1
Absorption Rate (Closed Sales) %	31.1	38.7	25.8	27.9	31.4	37.7	36.7	33.2	32.5	28.3	28.1	28.5	25	33.7	23.8	25.4	33.2	33.2	33.5	36.9	33.4	28.7	29.3	28	22
Absorption Rate (Pended Sales) %	30.9	26.5	31.2	34.9	40.6	38.9	35.6	31.8	31.7	27.9	28	28.1	25.7	25.6	32.1	36.2	41	37.7	36.5	35.2	32.1	30.1	29.3	30.9	32.3
Avg. Active Price	316	320	310	315	320	330	334	332	331	328	318	317	312	311	308	308	317	320	330	328	325	321	319	318	317
Avg. Sold Price	210	210	204	208	215	215	218	219	222	224	223	231	222	227	228	229	236	234	241	237	235	245	236	231	249
Avg. Sq. Ft. Price	115	117	116	120	120	123	125	121	125	124	126	130	123	125	127	126	129	129	131	132	130	134	131	130	135
Sold/List Diff. %	98	98	98	98	98	98	98	98	98	98	98	98	97	98	97	97	97	97	98	98	98	98	98	98	97
Sold/Orig LP Diff. %	95	95	95	96	95	96	96	96	95	95	96	95	95	94	94	95	95	96	96	96	96	96	96	95	95
Days on Market	47	49	52	54	51	50	47	48	51	51	46	48	55	55	62	56	58	51	46	44	43	45	44	51	49
Avg CDOM	52	52	59	61	60	57	56	56	59	60	55	57	65	64	76	74	71	65	58	55	53	57	55	63	59
Median	195	188	182	180	200	190	198	198	199	205	206	200	201	200	210	205	212	214	219	220	220	220	220	213	225