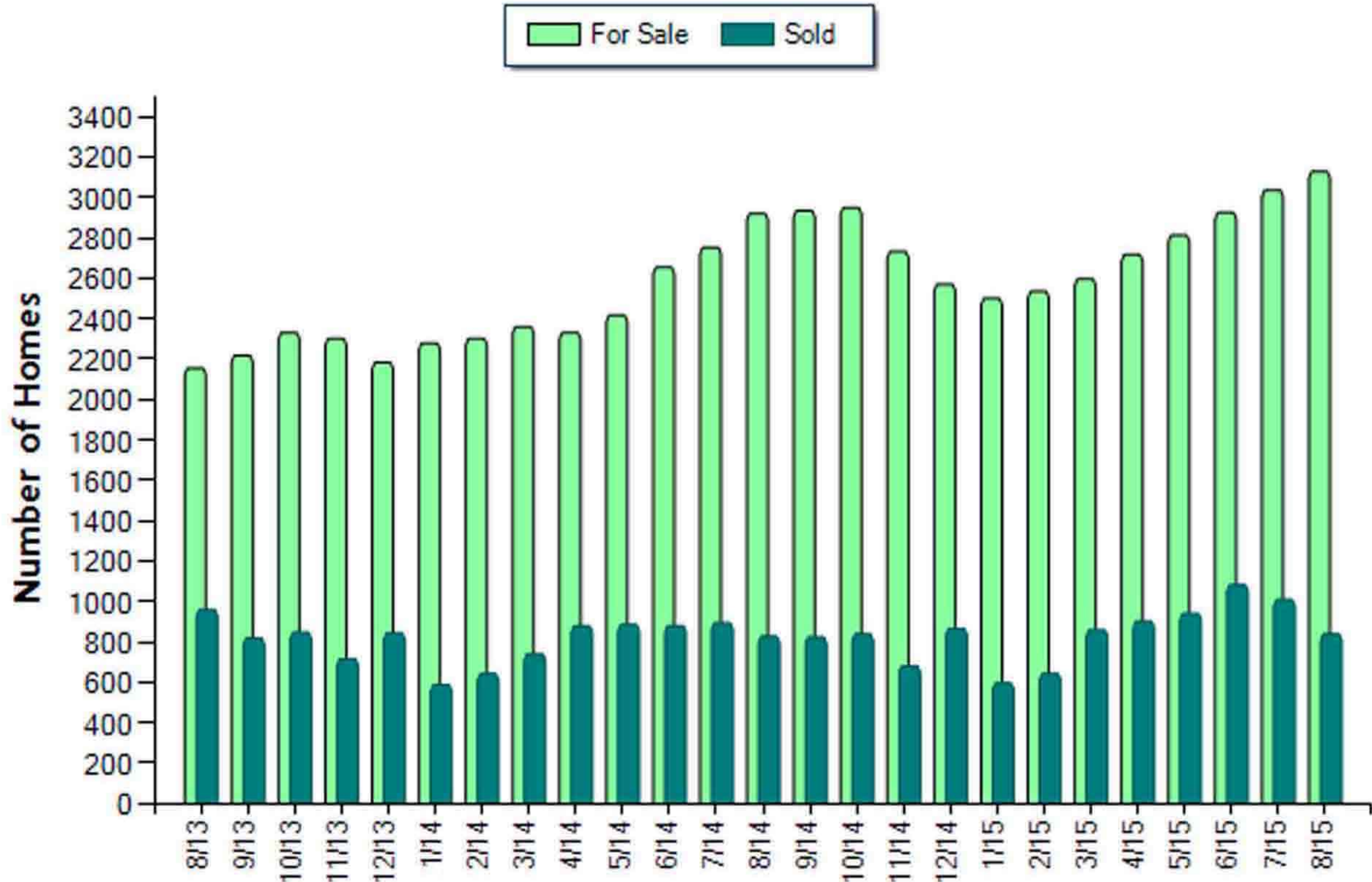




Number of Homes For Sale vs. Sold (Last 2 years)

	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Aug. 15	Jul. 15	% Change	Aug. 15	Aug. 14	% Change	Jun. 15 to Aug. 15	Jun. 14 to Aug. 14	% Change	Aug. 15	Aug. 13	% Change	Sep. 14 to Aug. 15	Sep. 13 to Aug. 14	% Change
For Sale	3129	3037	3% ▲	3129	2921	7.1% ▲	3031	2776	9.2% ▲	3129	2155	45.2% ▲	2787	2421	15.1% ▲
Sold	839	1009	-16.8% ▼	839	827	1.5% ▲	977	868	12.6% ▲	839	960	-12.6% ▼	841	797	5.5% ▲

Date	8/13	9/13	10/13	11/13	12/13	1/14	2/14	3/14	4/14	5/14	6/14	7/14	8/14	9/14	10/14	11/14	12/14	1/15	2/15	3/15	4/15	5/15	6/15	7/15	8/15
For Sale	2155	2219	2331	2302	2183	2280	2302	2361	2332	2417	2655	2753	2921	2935	2949	2733	2571	2501	2535	2596	2718	2813	2926	3037	3129
New Listing	1203	1008	1061	912	629	1114	1055	1210	1122	1215	1220	1219	1228	1165	1151	818	834	1193	1127	1417	1460	1375	1430	1453	1286
Sold	960	819	847	716	844	589	643	742	879	886	881	895	827	825	839	682	866	596	644	861	902	942	1082	1009	839
Pended	810	798	772	711	578	712	803	959	908	861	845	872	815	822	829	703	658	803	918	1064	1026	1026	1029	1002	1046
Months of Inventory (Closed Sales)	2.2	2.7	2.8	3.2	2.6	3.9	3.6	3.2	2.7	2.7	3	3.1	3.5	3.6	3.5	4	3	4.2	3.9	3	3	3	2.7	3	3.7
Months of Inventory (Pended Sales)	2.7	2.8	3	3.2	3.8	3.2	2.9	2.5	2.6	2.8	3.1	3.2	3.6	3.6	3.6	3.9	3.9	3.1	2.8	2.4	2.6	2.7	2.8	3	3
Absorption Rate (Closed Sales) %	44.5	36.9	36.3	31.1	38.7	25.8	27.9	31.4	37.7	36.7	33.2	32.5	28.3	28.1	28.5	25	33.7	23.8	25.4	33.2	33.2	33.5	37	33.2	26.8
Absorption Rate (Pended Sales) %	37.6	36	33.1	30.9	26.5	31.2	34.9	40.6	38.9	35.6	31.8	31.7	27.9	28	28.1	25.7	25.6	32.1	36.2	41	37.7	36.5	35.2	33	33.4
Avg. Active Price	332	322	318	316	320	310	315	320	330	334	332	331	328	318	317	312	311	308	308	317	320	330	328	325	321
Avg. Sold Price	204	214	208	210	210	204	208	215	215	218	219	222	224	223	231	222	227	228	229	236	234	241	237	235	244
Avg. Sq. Ft. Price	115	118	117	115	117	116	120	120	123	125	121	125	124	126	130	123	125	127	126	129	129	131	3	3	3
Sold/List Diff. %	99	98	98	98	98	98	98	98	98	98	98	98	98	98	98	97	98	97	97	97	98	98	98	98	98
Sold/Orig LP Diff. %	96	96	96	95	95	95	96	95	96	96	96	95	95	96	95	95	94	94	95	95	96	96	96	96	96
Days on Market	41	44	40	47	49	52	54	51	50	47	48	51	51	46	48	55	55	62	56	58	51	46	44	43	45
Avg CDOM	44	49	45	52	52	59	61	60	57	56	56	59	60	55	57	65	64	76	74	71	65	58	55	53	56
Median	180	186	180	195	188	182	180	200	190	198	198	199	205	206	200	201	200	210	205	212	214	219	220	220	217