



# Take Advantage of Your Local and Global Connections

You're a local expert, and as a member of LeadingRE you are also able to provide global expertise to your clients. You have the ability to connect your clients to other local experts anywhere in the world – experts who will take care of them with the same level of quality that you provide. As the market continues to rebound, it's time to reach out to your clients and remind them of your ability to assist them – not just locally, but globally.



MASTER THE ART OF THE INTRODUCTION BY  
USING YOUR LOCAL & GLOBAL CONNECTIONS

# London *Properties*

Referrals can be a lucrative source of income // LeadingRE's average referral fee is over \$1000. As a bonus, during LeadingRE's The Art of the Introduction 2014 Referral Contest, every qualified outgoing referral you place with your Relocation Department will be entered into a daily drawing for a \$25 American Express gift card. One card will be given away every business day from 4/15/2014-11/15/2014. For complete contest details visit [LeadingRE.com/contest](http://LeadingRE.com/contest)