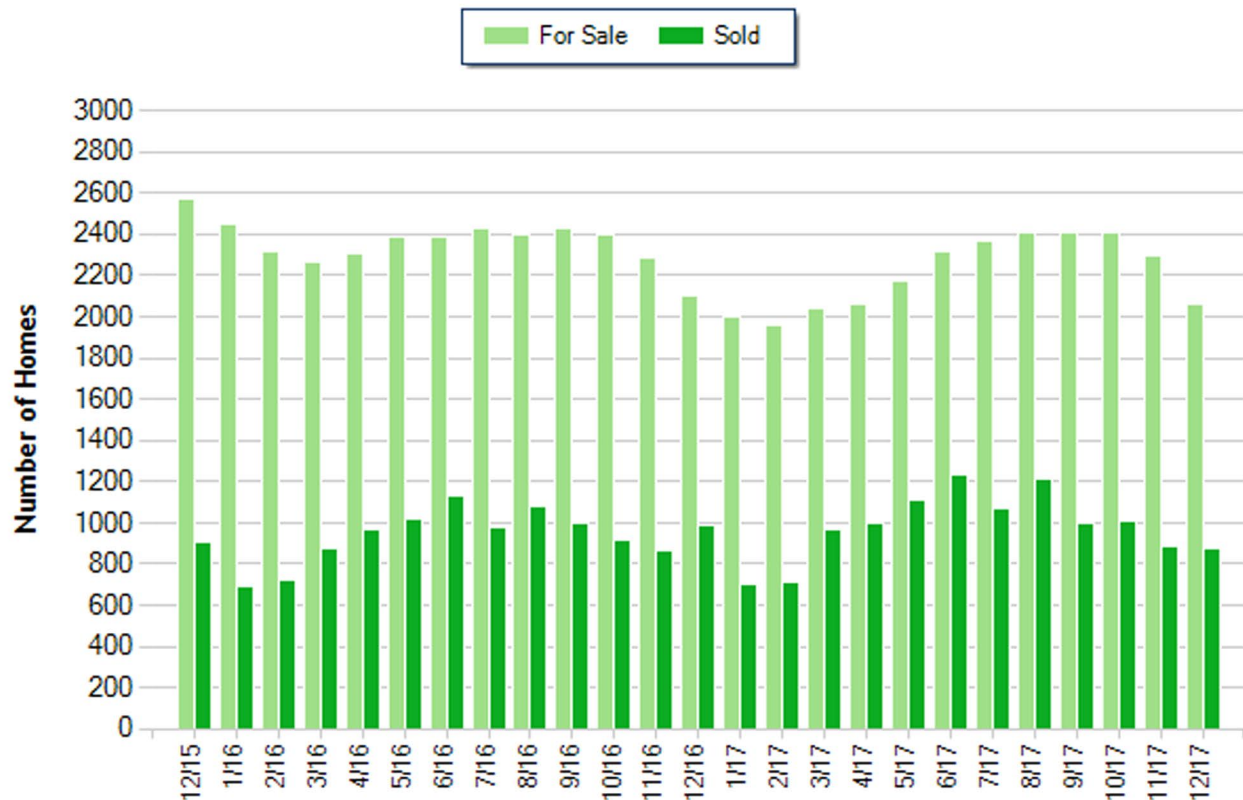




Number of Homes For Sale vs. Sold (Last Two Years)

	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Dec. 17	Nov. 17	% Change	Dec. 17	Dec. 16	% Change	Oct. 17 to Dec. 17	Oct. 16 to Dec. 16	% Change	Dec. 17	Dec. 15	% Change	Jan. 17 to Dec. 17	Jan. 16 to Dec. 16	% Change
For Sale	2058	2294	-10.3% ▼	2058	2104	-2.2% ▼	2058	2104	-2.2% ▼	2058	2571	-20% ▼	2058	2104	-2.2% ▼
Sold	879	887	0.9% ▼	879	990	-11.2% ▼	2779	2781	0.1% ▼	879	909	-3.3% ▼	11774	11240	4.8% ▲

Date	12/15	1/16	2/16	3/16	4/16	5/16	6/16	7/16	8/16	9/16	10/16	11/16	12/16	1/17	2/17	3/17	4/17	5/17	6/17	7/17	8/17	9/17	10/17	11/17	12/17
For Sale	2571	2450	2312	2261	2305	2388	2386	2425	2396	2433	2398	2285	2104	2002	1962	2040	2058	2173	2313	2367	2408	2411	2409	2294	2058
New Listing	717	1116	1085	1334	1342	1334	1297	1349	1274	1262	1104	980	747	1060	1136	1436	1328	1518	1513	1374	1458	1301	1270	1024	690
Sold	909	688	719	876	968	1014	1131	983	1077	1003	921	870	990	707	710	967	1000	1106	1229	1070	1211	995	1013	887	879
Pended	665	821	944	1102	1082	1059	1086	1035	1043	985	887	852	724	829	972	1099	1096	1187	1188	1097	1095	1018	971	895	750
Months of Inventory (Closed Sales)	2.8	3.6	3.2	2.6	2.4	2.4	2.1	2.5	2.2	2.4	2.6	2.6	2.1	2.8	2.8	2.1	2.1	2	1.9	2.2	2	2.4	2.4	2.6	2.3
Months of Inventory (Pended Sales)	3.9	3	2.4	2.1	2.1	2.3	2.2	2.3	2.3	2.5	2.7	2.7	2.9	2.4	2	1.9	1.8	1.9	2.2	2.2	2.4	2.5	2.6	2.7	
Absorption Rate (Closed Sales) %	35.4	28.1	31.1	38.7	42	42.5	47.4	40.5	44.9	41.2	38.4	38.1	47.1	35.3	36.2	47.4	48.6	50.9	53.1	45.2	50.3	41.3	42.1	38.7	42.7
Absorption Rate (Pended Sales) %	25.9	33.5	40.8	48.7	46.9	44.3	45.5	42.7	43.5	40.5	37	37.3	34.4	41.4	49.5	53.9	53.3	54.6	51.4	46.3	45.5	42.2	40.3	39	36.4
Avg. Active Price	322	326	336	336	344	347	356	354	352	348	344	345	356	354	360	365	388	394	395	397	391	382	383	382	391
Avg. Sold Price	235	233	228	245	249	248	255	253	251	248	252	252	256	248	242	260	254	271	272	274	276	281	277	275	277
Avg. Sq. Ft. Price (Sold)	129	132	130	134	137	138	139	139	139	137	139	139	142	140	140	144	142	151	148	152	150	154	156	153	154
Sold/List Diff. %	98	98	98	98	98	98	98	98	98	99	98	98	98	98	98	98	99	98	99	98	98	98	99	99	98
Sold/Orig LP Diff. %	95	95	96	96	96	97	97	96	97	97	96	96	96	96	96	97	98	97	98	97	97	96	97	97	94
Days on Market	53	54	53	55	50	46	45	44	42	41	43	42	47	48	46	46	38	36	35	33	38	35	37	35	38
Avg CDOM	62	66	69	66	61	57	55	52	51	52	54	52	56	59	59	55	49	43	41	39	45	40	43	41	44
Median	217	210	205	229	225	230	235	230	235	235	230	233	235	227	225	240	235	245	254	250	251	255	248	252	253