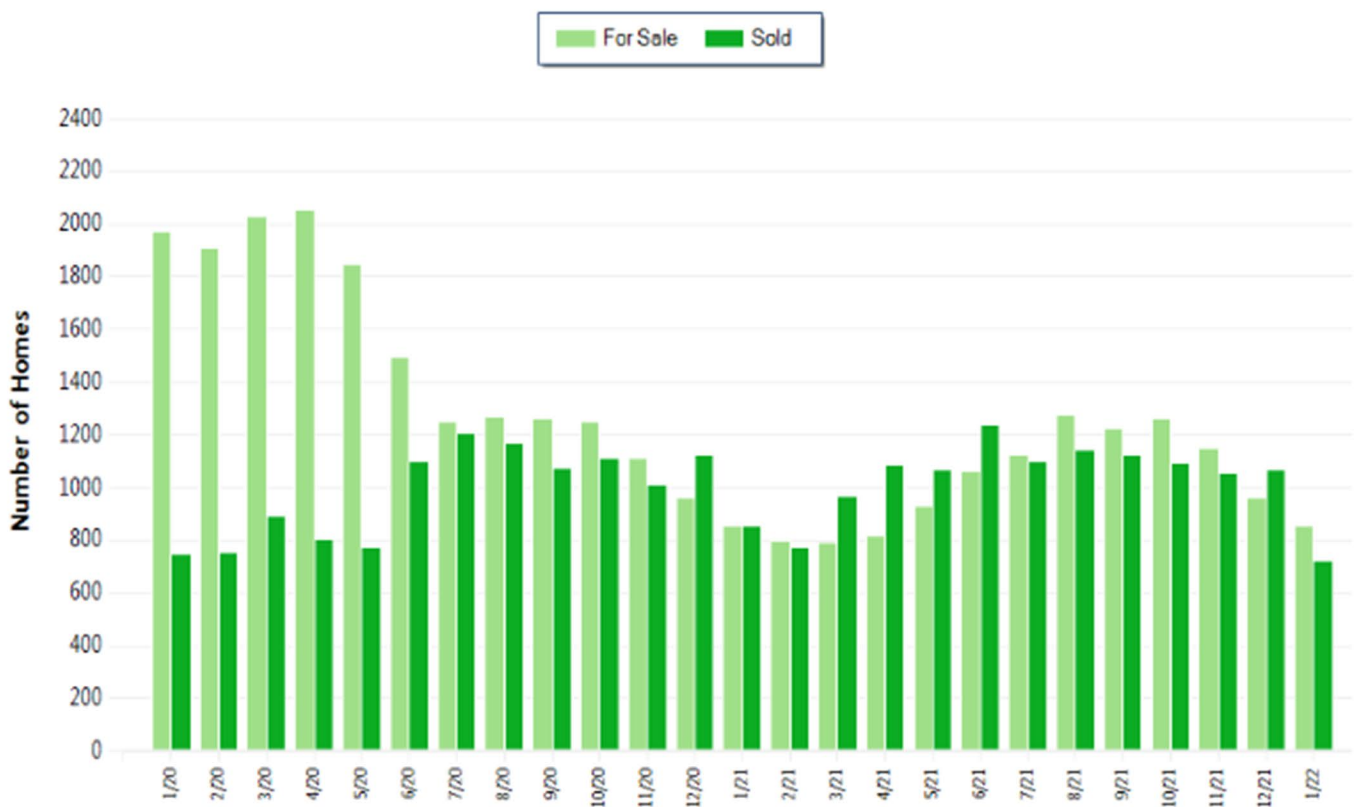




Number of Homes For Sale vs. Sold (Last Two Years)

	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Jan. 22	Dec. 21	% Change	Jan. 22	Jan. 21	% Change	Nov. 21 to Jan. 22	Nov. 20 to Jan. 21	% Change	Jan. 22	Jan. 20	% Change	Feb. 21 to Jan. 22	Feb. 20 to Jan. 21	% Change
For Sale	858	959	-10.5% ▼	858	854	0.5% ▲	858	854	0.5% ▲	858	1971	-56.5% ▼	858	854	0.5% ▲
Sold	722	1066	-32.3% ▼	722	854	-15.5% ▼	2841	2993	-5.1% ▼	722	749	-3.6% ▼	12433	11882	4.6% ▲

Date	1/20	2/20	3/20	4/20	5/20	6/20	7/20	8/20	9/20	10/20	11/20	12/20	1/21	2/21	3/21	4/21	5/21	6/21	7/21	8/21	9/21	10/21	11/21	12/21	1/22
For Sale	1971	1910	2029	2053	1845	1497	1253	1268	1260	1251	1114	963	854	799	795	816	933	1060	1128	1278	1223	1264	1153	959	858
New Listing	1160	1118	1274	990	1167	1174	1332	1280	1294	1228	914	780	939	965	1256	1318	1353	1438	1401	1358	1325	1207	1011	742	952
Sold	749	754	893	804	774	1098	1205	1172	1076	1113	1011	1128	854	773	971	1090	1067	1236	1097	1144	1122	1092	1053	1066	722
Pended	895	925	851	831	1138	1243	1324	1165	1112	1099	933	807	861	860	1123	1150	1143	1164	1175	1123	1163	1067	970	795	956
Months of Inventory (Closed Sales)	2.6	2.5	2.3	2.6	2.4	1.4	1	1.1	1.2	1.1	1.1	0.9	1	1	0.8	0.7	0.9	0.9	1	1.1	1.1	1.2	1.1	0.9	1.2
Months of Inventory (Pended Sales)	2.2	2.1	2.4	2.5	1.6	1.2	0.9	1.1	1.1	1.1	1.2	1.2	1	0.9	0.7	0.7	0.8	0.9	1	1.1	1.1	1.2	1.2	1.2	0.9
Absorption Rate (Closed Sales) %	38	39.5	44	39.2	42	73.3	96.2	92.4	85.4	89	90.8	117.1	100	96.7	122.1	133.6	114.4	116.6	97.3	89.5	91.7	86.4	91.3	111.2	84.1
Absorption Rate (Pended Sales) %	45.4	48.4	41.9	40.5	61.7	83	105.7	91.9	88.3	87.8	83.8	83.8	100.8	107.6	141.3	140.9	122.5	109.8	104.2	87.9	95.1	84.4	84.1	82.9	111.4
Avg. Active Price	400	417	419	426	434	455	472	474	489	482	500	491	509	531	535	589	579	572	575	549	546	562	564	563	542
Avg. Sold Price	309	304	300	313	308	352	337	347	344	355	345	356	347	367	381	383	405	396	394	402	402	410	414	413	424
Avg. Sq. Ft. Price (Sold)	169	168	172	175	174	190	180	184	184	190	185	193	191	198	204	208	218	216	219	223	224	224	226	227	232
Sold/List Diff. %	98	98	98	99	99	98	99	99	99	99	99	99	99	99	100	101	101	102	102	101	101	101	100	100	100
Sold/Orig LP Diff. %	96	96	97	97	97	97	98	98	99	99	98	99	99	98	99	100	100	101	101	101	100	99	99	99	99
Avg Days on Market	47	48	39	36	37	39	38	34	26	24	25	23	23	23	23	19	16	14	14	15	18	19	20	19	23
Avg CDOM	53	59	49	40	42	48	45	42	31	31	30	29	29	29	26	21	17	17	16	17	19	20	22	21	26
Median Active Price	320	329	330	335	333	344	355	360	354	350	360	340	350	350	375	390	400	400	415	400	400	417	410	421	399
Median Sold Price	280	275	278	282	285	305	309	313	315	325	320	320	313	338	340	341	350	360	360	365	366	375	378	375	375