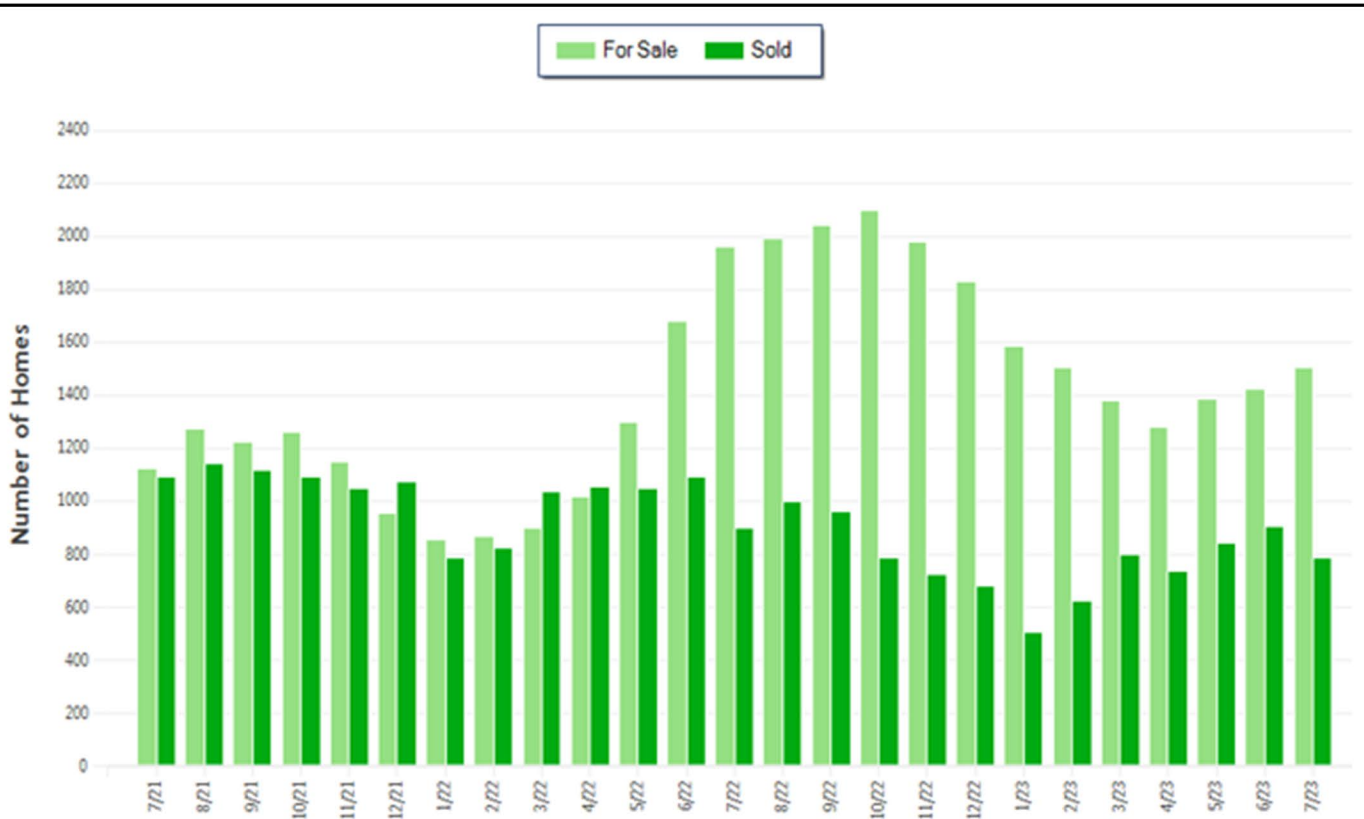




Number of Homes For Sale vs. Sold (Last Two Years)

	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Jul. 23	Jun. 23	% Change	Jul. 23	Jul. 22	% Change	May. 23 to Jul. 23	May. 22 to Jul. 22	% Change	Jul. 23	Jul. 21	% Change	Aug. 22 to Jul. 23	Aug. 21 to Jul. 22	% Change
For Sale	1,509	1,427	5.7% ▲	1,509	1,962	-23.1% ▼	1,509	1,962	-23.1% ▼	1,509	1,128	33.8% ▲	1,509	1,962	-23.1% ▼
Sold	790	905	-12.7% ▼	790	903	-12.5% ▼	2,538	3,050	-16.8% ▼	790	1,097	-28% ▼	9,386	12,245	-23.3% ▼

Date	7/21	8/21	9/21	10/21	11/21	12/21	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23
For Sale	1,128	1,278	1,223	1,264	1,153	959	858	868	902	1,019	1,300	1,680	1,962	1,996	2,046	2,099	1,979	1,834	1,591	1,510	1,382	1,280	1,391	1,427	1,509
New Listing	1,401	1,358	1,325	1,207	1,011	744	978	1,070	1,355	1,287	1,477	1,502	1,351	1,270	1,158	1,081	866	648	867	896	967	959	1,130	1,184	1,019
Sold	1,097	1,144	1,122	1,092	1,053	1,074	788	827	1,036	1,059	1,053	1,094	903	1,003	965	790	728	683	508	629	802	740	843	905	790
Pended	1,175	1,123	1,163	1,067	970	776	899	929	1,136	1,006	1,060	915	906	1,019	815	721	655	521	760	727	880	849	907	909	878
Months of Inventory (Closed Sales)	1	1.1	1.1	1.2	1.1	0.9	1.1	0.9	1	0.9	1	1.2	1.5	2.2	2	2.1	2.7	2.7	3.1	2.4	1.7	1.7	1.6	1.6	1.9
Months of Inventory (Pended Sales)	1	1.1	1.1	1.2	1.2	1.2	1	0.9	0.8	1	1.2	1.8	2.2	2	2.5	2.9	3	3.5	2.1	2.1	1.6	1.5	1.5	1.6	1.7
Absorption Rate (Closed Sales) %	97.3	89.5	91.7	86.4	91.3	112	91.8	95.3	114.9	103.9	81	65.1	46	50.3	47.2	37.6	36.8	37.2	31.9	41.7	58	57.8	60.6	63.4	52.4
Absorption Rate (Pended Sales) %	104.2	87.9	95.1	84.4	84.1	80.9	104.8	107	125.9	98.7	81.5	54.5	46.2	51.1	39.8	34.3	33.1	28.4	47.8	48.1	63.7	66.3	65.2	63.7	58.2
Avg. Active Price	575	549	546	562	564	563	542	550	573	569	566	545	537	523	517	514	513	516	525	528	547	569	554	571	578
Avg. Sold Price	394	402	402	410	414	412	421	434	436	446	453	454	439	415	432	433	412	418	384	391	426	417	446	453	444
Avg. Sq. Ft. Price (Sold)	219	223	224	224	226	227	233	234	239	248	247	248	247	239	237	240	229	232	223	225	236	230	240	242	246
Sold/List Diff. %	102	101	101	101	100	100	100	101	101	102	101	100	100	99	99	98	98	97	98	99	99	99	99	100	100
Sold/Orig LP Diff. %	101	101	100	99	99	99	99	100	101	101	100	100	99	97	96	95	95	94	94	96	97	98	98	99	99
Avg Days on Market	14	15	18	19	20	19	23	21	19	15	15	16	18	22	27	32	31	38	43	41	40	38	35	30	25
Avg CDOM	16	17	19	20	22	21	26	25	21	17	16	17	20	24	29	34	35	41	50	49	47	47	41	35	30
Median Active Price	415	400	400	417	410	421	399	400	425	445	450	443	435	431	430	425	420	425	425	425	435	439	445	455	457
Median Sold Price	360	365	366	375	378	375	375	385	397	405	408	410	400	385	400	391	385	385	369	375	395	395	400	417	400