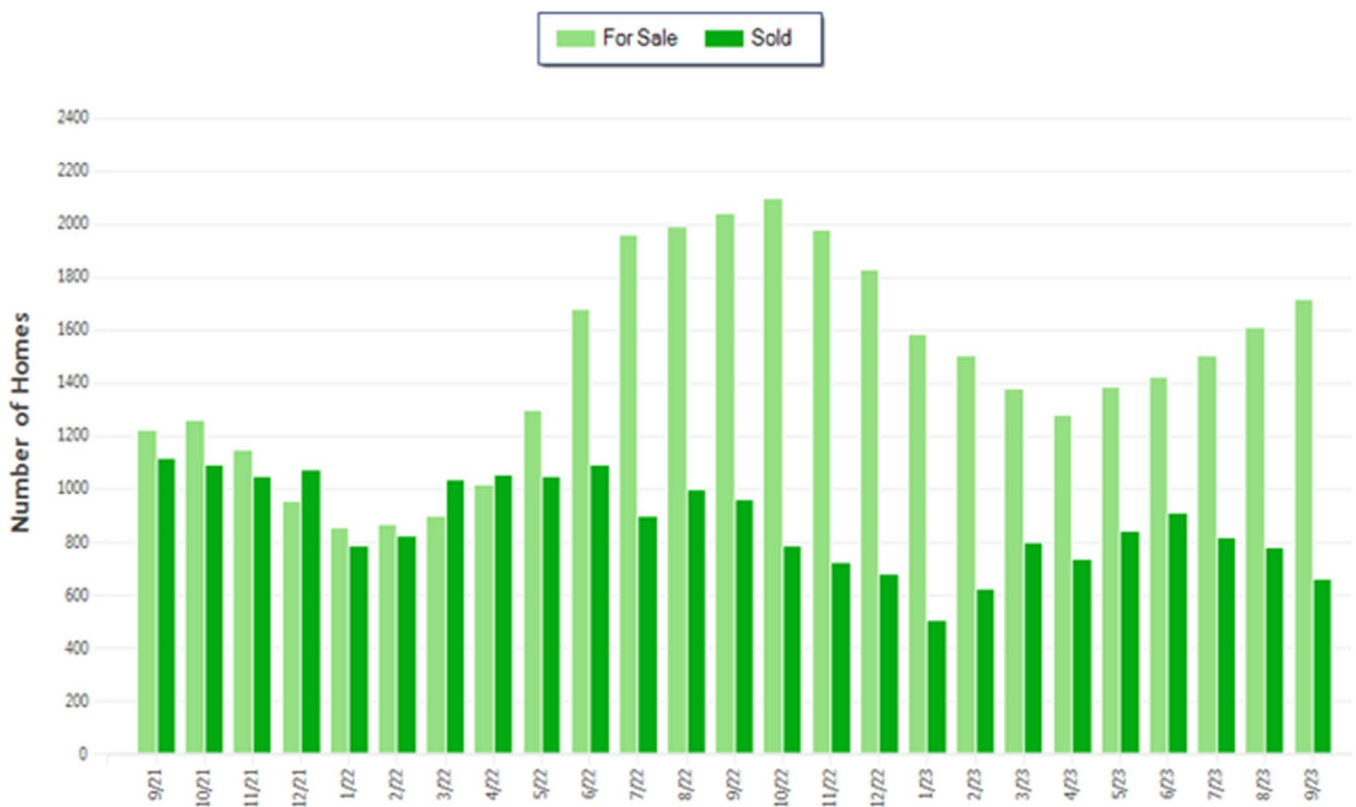




Number of Homes For Sale vs. Sold (Last Two Years)

	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Sep. 23	Aug. 23	% Change	Sep. 23	Sep. 22	% Change	Jul. 23 to Sep. 23	Jul. 22 to Sep. 22	% Change	Sep. 23	Sep. 21	% Change	Oct. 22 to Sep. 23	Oct. 21 to Sep. 22	% Change
For Sale	1,719	1,613	6.6% ▲	1,719	2,046	-16% ▼	1,719	2,046	-16% ▼	1,719	1,223	40.6% ▲	1,719	2,046	-16% ▼
Sold	664	784	-15.3% ▼	664	965	-31.2% ▼	2,267	2,871	-21% ▼	664	1,122	-40.8% ▼	8,901	11,947	-25.5% ▼

Date	9/21	10/21	11/21	12/21	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23
For Sale	1,223	1,264	1,153	959	858	868	902	1,019	1,300	1,680	1,962	1,996	2,046	2,099	1,979	1,834	1,591	1,510	1,382	1,280	1,391	1,427	1,509	1,613	1,719
New Listing	1,325	1,207	1,011	744	978	1,070	1,355	1,287	1,477	1,502	1,351	1,270	1,158	1,081	866	648	867	896	967	959	1,130	1,183	1,034	1,046	1,046
Sold	1,122	1,092	1,053	1,074	788	827	1,036	1,059	1,053	1,094	903	1,003	965	790	728	683	508	629	802	740	843	911	819	784	664
Pended	1,163	1,067	970	776	899	929	1,136	1,006	1,060	915	906	1,019	815	721	655	521	760	727	880	849	907	897	802	743	800
Months of Inventory (Closed Sales)	1.1	1.2	1.1	0.9	1.1	1	0.9	1	1.2	1.5	2.2	2	2.1	2.7	2.7	2.7	3.1	2.4	1.7	1.7	1.6	1.8	2.1	2.6	
Months of Inventory (Pended Sales)	1.1	1.2	1.2	1.2	1	0.9	0.8	1	1.2	1.8	2.2	2	2.5	2.9	3	3.5	2.1	2.1	1.6	1.5	1.6	1.9	2.2	2.1	
Absorption Rate (Closed Sales) %	91.7	86.4	91.3	112	91.8	95.3	114.9	103.9	81	65.1	46	50.3	47.2	37.6	36.8	37.2	31.9	41.7	58	57.8	60.6	63.8	54.3	48.6	38.6
Absorption Rate (Pended Sales) %	95.1	84.4	84.1	80.9	104.8	107	125.9	98.7	81.5	54.5	46.2	51.1	39.8	34.3	33.1	28.4	47.8	48.1	63.7	66.3	65.2	62.9	53.1	46.1	46.5
Avg. Active Price	546	562	564	563	542	550	573	569	566	545	537	523	517	514	513	516	525	528	547	569	554	571	578	575	572
Avg. Sold Price	402	410	414	412	421	434	436	446	453	454	439	415	432	433	412	418	384	391	426	417	446	453	443	436	428
Avg. Sq. Ft. Price (Sold)	224	224	226	227	233	234	239	248	247	248	247	239	237	240	229	232	223	225	236	230	240	241	246	241	237
Sold/List Diff. %	101	101	100	100	100	101	101	102	101	100	100	99	99	98	98	97	98	99	99	99	99	100	100	100	99
Sold/Orig LP Diff. %	100	99	99	99	99	100	101	101	100	100	99	97	96	95	95	94	94	96	97	98	98	99	99	98	98
Avg Days on Market	18	19	20	19	23	21	19	15	15	16	18	22	27	32	31	38	43	41	40	38	35	30	25	29	24
Avg CDOM	19	20	22	21	26	25	21	17	16	17	20	24	29	34	35	41	50	49	47	47	41	35	30	34	27
Median Active Price	400	417	410	421	399	400	425	445	450	443	435	431	430	425	420	425	425	425	435	439	445	455	457	450	450
Median Sold Price	366	375	378	375	375	385	397	405	408	410	400	385	400	391	385	385	369	375	395	395	400	417	400	410	400