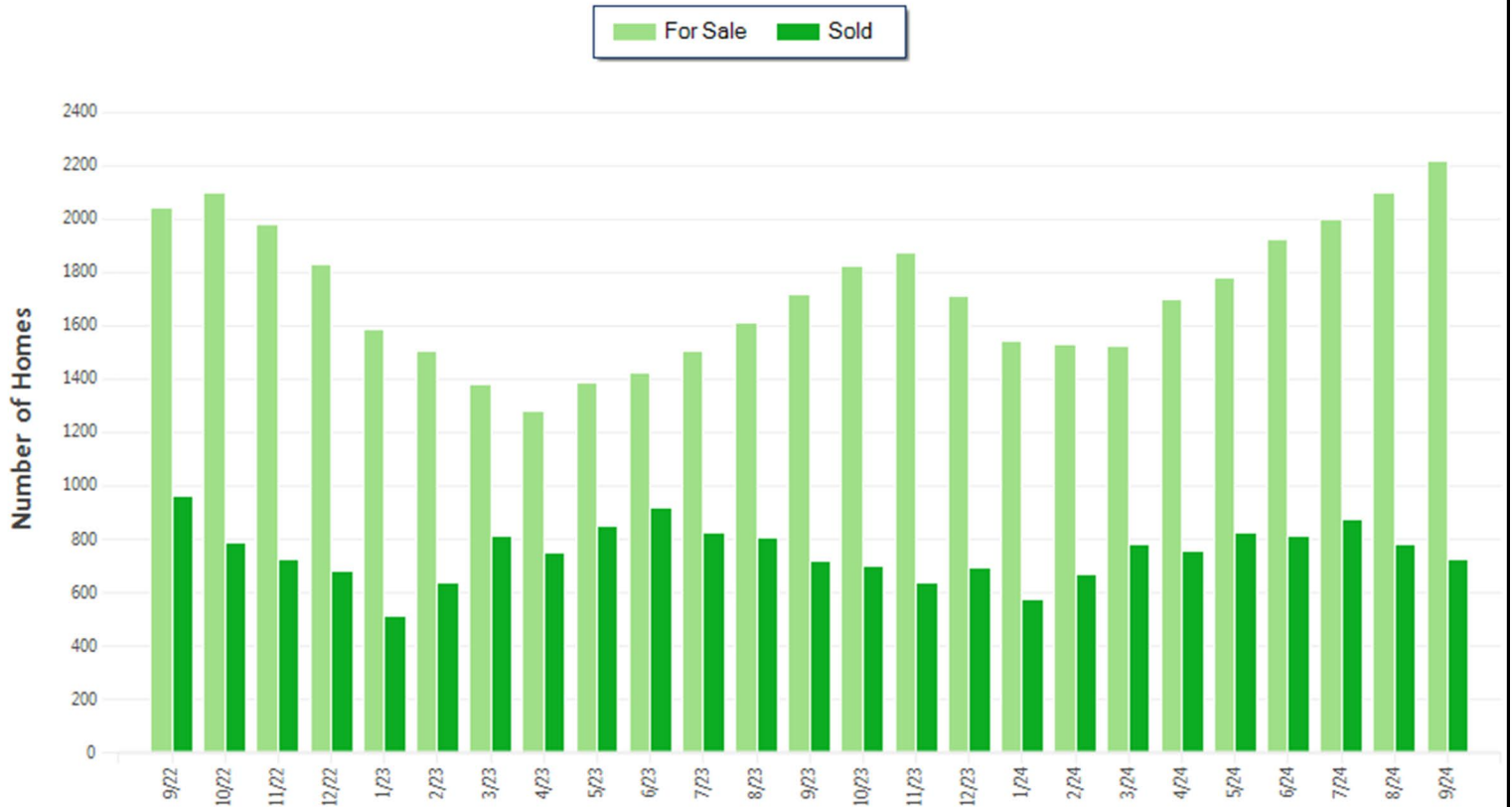




Number of Homes For Sale vs. Sold (Last Two Years)

	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Sep. 24	Aug. 24	% Change	Sep. 24	Sep. 23	% Change	Jul. 24 to Sep. 24	Jul. 23 to Sep. 23	% Change	Sep. 24	Sep. 22	% Change	Oct. 23 to Sep. 24	Oct. 22 to Sep. 23	% Change
For Sale	2,217	2,101	5.5% ▲	2,217	1,719	29% ▲	2,217	1,719	29% ▲	2,217	2,046	8.4% ▲	2,217	1,719	29% ▲
Sold	729	785	-7.1% ▼	729	718	1.5% ▲	2,393	2,352	1.7% ▲	729	965	-24.5% ▼	8,856	9,043	-2.1% ▼

Date	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24	2/24	3/24	4/24	5/24	6/24	7/24	8/24	9/24
For Sale	2,046	2,099	1,979	1,834	1,591	1,510	1,382	1,280	1,391	1,427	1,509	1,613	1,719	1,826	1,874	1,716	1,545	1,535	1,528	1,703	1,784	1,927	1,999	2,101	2,217
New Listing	1,158	1,081	866	648	867	896	967	959	1,130	1,183	1,034	1,054	1,062	1,026	886	641	923	958	1,030	1,143	1,270	1,177	1,086	1,248	1,067
Sold	965	790	728	683	515	639	812	751	854	919	826	808	718	703	639	695	578	668	780	760	824	816	879	785	729
Pended	815	721	655	521	760	727	880	849	907	897	802	727	736	673	622	572	774	741	783	788	909	774	816	887	799
Months of Inventory (Closed Sales)	2.1	2.7	2.7	2.7	3.1	2.4	1.7	1.7	1.6	1.6	1.8	2	2.4	2.6	2.9	2.5	2.7	2.3	2	2.2	2.2	2.4	2.3	2.7	3
Months of Inventory (Pended Sales)	2.5	2.9	3	3.5	2.1	2.1	1.6	1.5	1.5	1.6	1.9	2.2	2.3	2.7	3	3	2	2.1	2	2.2	2	2.5	2.4	2.4	2.8
Absorption Rate (Closed Sales) %	47.2	37.6	36.8	37.2	32.4	42.3	58.8	58.7	61.4	64.4	54.7	50.1	41.8	38.5	34.1	40.5	37.4	43.5	51	44.6	46.2	42.3	44	37.4	32.9
Absorption Rate (Pended Sales) %	39.8	34.3	33.1	28.4	47.8	48.1	63.7	66.3	65.2	62.9	53.1	45.1	42.8	36.9	33.2	33.3	50.1	48.3	51.2	46.3	51	40.2	40.8	42.2	36
Avg. Active Price	517	514	513	516	525	528	547	569	554	571	578	575	572	557	559	558	557	572	582	584	589	584	574	566	561
Avg. Sold Price	432	433	412	418	383	388	424	416	444	454	443	434	428	438	438	418	433	420	434	440	453	467	445	451	446
Avg. Sq. Ft. Price (Sold)	237	240	229	232	223	224	236	231	239	242	245	241	237	248	244	235	242	243	248	245	251	255	251	249	250
Sold/List Diff. %	99	98	98	97	98	99	99	99	99	100	100	99	99	99	99	99	98	99	99	99	99	99	99	99	99
Sold/Orig LP Diff. %	96	95	95	94	94	96	97	98	98	99	99	98	98	97	97	97	96	98	98	98	98	98	98	97	97
Avg Days on Market	27	32	31	38	43	41	40	38	35	30	25	29	24	24	27	34	38	34	38	36	31	30	30	30	34
Avg CDOM	29	34	35	41	51	49	47	47	41	35	30	34	27	28	30	39	44	41	42	44	36	35	36	35	39
Median Active Price	430	425	420	425	425	425	435	439	445	455	457	450	450	447	438	435	439	445	449	450	450	453	450	449	450
Median Sold Price	400	391	385	385	369	374	394	395	400	417	400	409	396	395	405	386	391	398	405	411	410	415	414	423	408