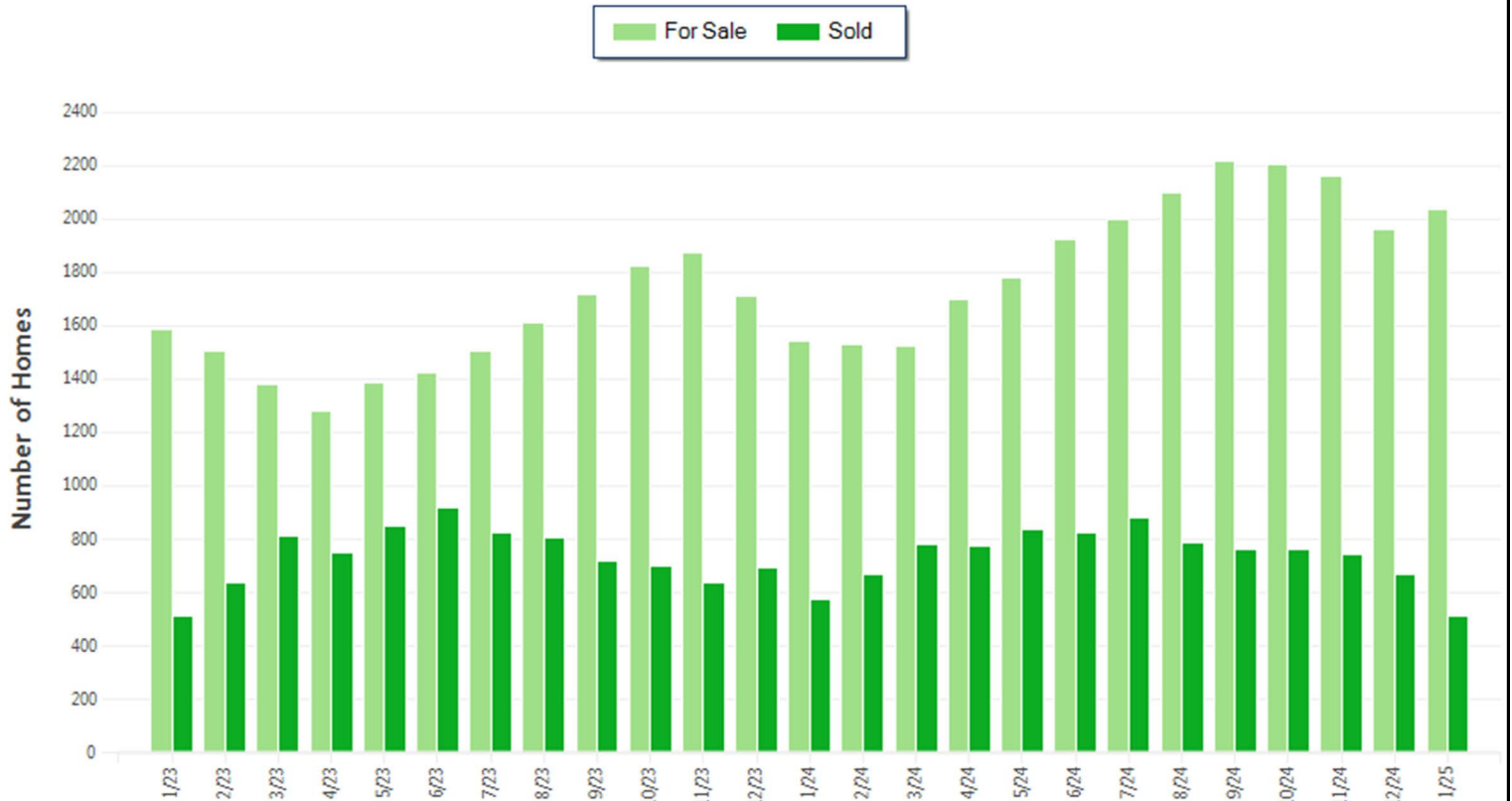




Number of Homes For Sale vs. Sold (Last Two Years)

	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Jan. 25	Dec. 24	% Change	Jan. 25	Jan. 24	% Change	Nov. 24 to Jan. 25	Nov. 23 to Jan. 24	% Change	Jan. 25	Jan. 23	% Change	Feb. 24 to Jan. 25	Feb. 23 to Jan. 24	% Change
For Sale	2,040	1,964	3.9% ▲	2,040	1,545	32% ▲	2,040	1,545	32% ▲	2,040	1,591	28.2% ▲	2,040	1,545	32% ▲
Sold	512	669	-23.5% ▼	512	578	-11.4% ▼	1,929	1,912	0.9% ▲	512	515	0.6% ▼	9,023	8,942	0.9% ▲

Date	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24	2/24	3/24	4/24	5/24	6/24	7/24	8/24	9/24	10/24	11/24	12/24	1/25
For Sale	1,591	1,510	1,382	1,280	1,391	1,427	1,509	1,613	1,719	1,826	1,874	1,716	1,545	1,535	1,528	1,703	1,784	1,927	1,999	2,101	2,217	2,204	2,165	1,964	2,040
New Listing	867	896	967	959	1,130	1,183	1,034	1,054	1,062	1,026	886	641	923	958	1,030	1,143	1,270	1,177	1,086	1,253	1,074	1,175	831	664	1,130
Sold	515	639	812	751	854	919	826	808	718	703	639	695	578	668	782	774	839	826	883	790	767	765	748	669	512
Pended	760	727	880	849	907	897	802	727	736	673	622	572	774	741	783	788	909	774	816	872	729	828	667	546	763
Months of Inventory (Closed Sales)	3.1	2.4	1.7	1.7	1.6	1.6	1.8	2	2.4	2.6	2.9	2.5	2.7	2.3	2	2.2	2.1	2.3	2.3	2.7	2.9	2.9	2.9	2.9	4
Months of Inventory (Pended Sales)	2.1	2.1	1.6	1.5	1.5	1.6	1.9	2.2	2.3	2.7	3	3	2	2.1	2	2.2	2	2.5	2.4	2.4	3	2.7	3.2	3.6	2.7
Absorption Rate (Closed Sales) %	32.4	42.3	58.8	58.7	61.4	64.4	54.7	50.1	41.8	38.5	34.1	40.5	37.4	43.5	51.2	45.4	47	42.9	44.2	37.6	34.6	34.7	34.5	34.1	25.1
Absorption Rate (Pended Sales) %	47.8	48.1	63.7	66.3	65.2	62.9	53.1	45.1	42.8	36.9	33.2	33.3	50.1	48.3	51.2	46.3	51	40.2	40.8	41.5	32.9	37.6	30.8	27.8	37.4
Avg. Active Price	525	528	547	569	554	571	578	575	572	557	559	558	557	572	582	584	589	584	574	566	561	563	559	550	534
Avg. Sold Price	383	388	424	416	444	454	443	434	428	438	438	418	433	420	434	437	451	466	445	451	447	447	460	439	472
Avg. Sq. Ft. Price (Sold)	223	224	236	231	239	242	245	241	237	248	244	235	242	243	248	244	251	254	250	249	249	253	259	252	260
Sold/List Diff. %	98	99	99	99	99	100	100	99	99	99	99	99	98	99	99	99	99	99	99	99	99	98	99	98	99
Sold/Orig LP Diff. %	94	96	97	98	98	99	99	98	98	97	97	97	96	98	98	98	98	98	98	97	97	97	97	96	97
Avg Days on Market	43	41	40	38	35	30	25	29	24	24	27	34	38	34	37	36	31	30	30	34	37	38	43	46	
Avg CDOM	51	49	47	47	41	35	30	34	27	28	30	39	44	41	42	43	36	35	36	35	39	44	43	49	53
Median Active Price	425	425	435	439	445	455	457	450	450	447	438	435	439	445	449	450	450	453	450	449	450	451	449	445	448
Median Sold Price	369	374	394	395	400	417	400	409	396	395	405	386	391	398	405	410	410	413	411	422	410	405	416	410	420