

CALIFORNIA'S HOT

... AND GETTING HOTTER

It's no secret that home buying in California can be a competitive sport.
Just take a look at these market stats for 2017.



60.4%

of all homes listed for sale received multiple offers.

32.9%

of all sales sold above the asking price.

77.1%

of homes in the San Francisco Bay Area received multiple offers.

59.8%

of homes sold in the San Francisco Bay area sold above asking price.



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The average number of days a home was listed for sale.

Don't get discouraged though. Despite tough market conditions, the share of first time buyers reached the highest level since 2012 at **31.7% of all buyers.**