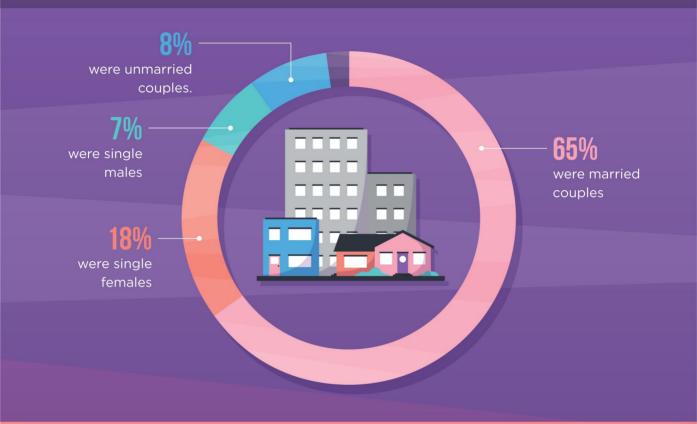
WHO'S BUYING HOMES?

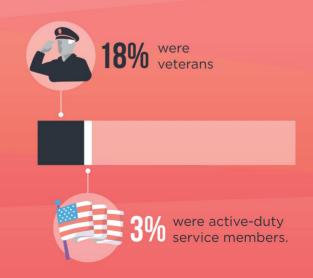
At 30%, the primary reason buyers purchased a home in 2017 was the desire to own a home of their own. Here's who bought homes, nationwide, last year.



First-time home buyers made up 34% of all home buyers in 2017.



Typical buyer was **45 YEARS OLD.**



Source: NATIONAL ASSOCIATION OF REALTORS*' 2017 Profile of Home Buyers and Sellers



